

## Soil Conservation Districts

Allegany	(301) 777-1747	ext. 4
Anne Arundel	(410) 222-7822	
Baltimore County	(410) 666-1188	ext. 3
Calvert	(410) 535-1521	ext. 3
Caroline	(410) 479-1202	ext. 3
Carroll	(410) 848-8200	ext. 3
Catoctin	(301) 695-2803	ext. 3
Cecil	(410) 398-4411	ext. 3
Charles	(301) 934-9588	ext. 3
Dorchester	(410) 228-5640	ext. 3
Frederick	(301) 695-2803	ext. 3
Garrett	(301) 334-6951	
Harford	(410) 838-6181	ext. 3
Howard	(410) 489-7987	
Kent	(410) 778-5150	ext. 3
Montgomery	(301) 590-2855	
Prince George's	(301) 574-5162	ext. 3
Queen Anne's	(410) 758-3136	ext. 3
St. Mary's	(301) 475-8402	ext. 3
Somerset	(410) 651-1575	ext. 3
Talbot	(410) 822-1577	ext. 3
Washington	(301) 797-6821	ext. 3
Wicomico	(410) 546-4777	ext. 3
Worcester	(410) 632-5439	ext. 3

# Helping Farmers Bridge the Cost-Share Gap

## Maryland's Low Interest Loans for Agricultural Conservation



Maryland Departments of  
Agriculture and Environment  
Low Interest Loans for Agricultural Conservation  
50 Harry S. Truman Parkway  
Annapolis, MD 21401  
410-841-5865  
[www.mda.state.md.us](http://www.mda.state.md.us)



Martin O'Malley, *Governor*  
Anthony G. Brown, *Lt. Governor*  
Roger L. Richardson, *Secretary*  
Earl F. Hance, *Deputy Secretary*



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## Helping Farmers Bridge the Cost-Share Gap

**A** new financial incentive program, Low Interest Loans for Agricultural Conservation (LILAC), is now available to help farmers install best management practices (BMPs) or purchase equipment to protect natural resources and safeguard water quality in the Chesapeake Bay and its tributaries. Loans offered through the LILAC program can help farmers bridge the cost-share gap that exists in many government conservation incentive programs. LILAC may be used to supplement federal and state cost-share payments for structural best management practices such as animal waste management systems or stream protection measures. LILAC may also be used to purchase certain types of equipment to control soil erosion and manage nutrients. Guaranteed by the State Revolving Loan Fund, these loans are typically offered at three to four percentage points below market rates and are now available at more than 20 lending institutions with local branch offices throughout the state.





**NOTE:** *These loans cannot be used to finance BMPs or other capital improvements on farms defined by the Environmental Protection Agency (EPA) as Concentrated Animal Feeding Operations (CAFOs). Other privately owned projects considered point-source water pollution control projects by the EPA or the Maryland Department of the Environment are also ineligible.*

## Eligible Projects

Loans offered through LILAC may be used to purchase certain types of conservation equipment or install approved best management practices on agricultural land to protect water quality. Eligible equipment and BMPs include:

- 🔧 Manure spreaders, pumps, appurtenances and other equipment needed to manage nutrients
- 🔧 Animal waste management systems
- 🔧 Erosion control structures
- 🔧 Sediment control ponds
- 🔧 Composting facilities
- 🔧 Stream protection practices
- 🔧 Grazing land management
- 🔧 Wetland creation and enhancement

## How LILAC Works

If you are a farmer, contact your local soil conservation district for technical assistance in designing or verifying equipment or eligible BMPs that address water quality issues. The soil conservation district will then help you apply for any available cost-share funds and a certification from the Maryland Departments of Agriculture and Environment that the BMPs you plan to install meet all program criteria for LILAC. You will then present this certificate to a participating bank when applying for a LILAC-supported loan.

## Eligibility Requirements

To qualify for a loan through LILAC, your project must be located on a farm and designed to address nonpoint source pollution related to agricultural sources. You may also qualify for this loan if you are an individual, partnership, corporation, trust, or other business enterprise where an owner, landlord, or tenant participates in the operation of a farm. In addition, you may qualify if:

- 🔧 You have an existing or potentially critical condition on agricultural land with a high potential for movement of nutrients, sediment, wastes or agricultural chemicals into state waters
- 🔧 The proposed BMP(s) is/are in compliance with standards and specifications set forth by the USDA Natural Resources Conservation Service (NRCS) or criteria set forth by the Maryland Department of Agriculture's Conservation Grants Program

## Terms and Conditions

The terms and conditions of loans offered through LILAC are set by the local lender. The interest rate is discounted typically three to four percent below the lender's normal cost of funds. These loans are administered by the Maryland Water Quality Finance Administration within the Maryland Department of the Environment in coordination with the Maryland Department of Agriculture and the state's 24 soil conservation districts.



# Participating Institutions and Contacts

## **Annapolis Bank and Trust Company**

236 Main Street  
Annapolis, MD 21401  
410-626-2113  
www.mercantile.net  
Contact: Peggy Hall

## **Bank Annapolis**

1000 Bestgate Road  
Annapolis, MD 21401  
410-224-4455  
www.bankannapolis.com  
Contact: Bob Kendrick

## **Bank of the Eastern Shore**

301 Crusader Road  
Cambridge, MD 21613  
410-228-5800  
Contact: Dave Leonard

## **BB&T**

100 Marlboro Avenue  
Easton, MD 21601  
410-822-5151  
Contact: Gary Pinder

## **BB&T**

4604 Coastal Highway  
Ocean City, MD 21842  
410-524-7333  
Contact: Connie Bunting

## **Centreville National Bank**

109 North Commerce Street  
Centreville, MD 21617  
410-758-1600  
www.cnbmd.com  
Contact: Bill Walmsley

## **Citizens National Bank**

517 Main Street  
Laurel, MD 20707  
301-497-6211  
Contact: Philip Reaves

## **Colonial Farm Credit**

(Serving Charles, Saint Mary's,  
Calvert, Anne Arundel and  
Prince George's counties)  
P.O. Box 99  
Hughesville, MD 20637-0099  
301-274-3167 or  
800-777-8908, ext. 15  
www.colonialfarmcredit.com  
Contact: Ronny Gill

## **The Columbia Bank**

7168 Columbia Gateway Drive  
Columbia, MD 21046  
410-423-8240  
www.columbank.com  
Contact: Ken McGaffin

## **Farm Credit of the Virginias**

(Serving Allegany  
and Garrett counties)  
P.O. Box 187  
Oakland, MD 21550-0187  
301-334-8542 or 800-296-8554  
www.farmcreditofvirginias.com  
Contact: F.J. Grady

## **Farmers and Merchants Bank and Trust**

59 West Washington Street  
Hagerstown, MD 21740  
301-790-6522  
www.fmbt.com  
Contact: Ed Hess

## **Fidelity Bank**

28 Washington Street  
Cumberland, MD 21502  
301-722-2100

## **Industrial Bank**

1900 John Hanson Lane  
Oxon Hill, MD 20745  
202-722-2000, ext. 3220  
www.industrial-bank.com  
Contact: Rodney Epps, ext. 3009

## **Maryland Permanent Bank and Trust Company**

9612 Reisterstown Road  
Owings Mills, MD 21117  
410-581-9735  
www.marylandpermanent.com  
Contact: Ron Talbert

## **Mercantile Bank**

P.O. Box 4338  
Salisbury, MD 21803  
410-546-6410  
Contact: Winfield Trice

## **Mercantile County Bank**

P.O. Box 100  
Elkton, MD 21922  
410-620-0124  
www.mercantilecountybank.com  
Contact: Bill Panel

## **Mercantile Eastern Shore Bank**

P.O. Box 60  
Chestertown, MD 21620  
410-778-7542  
Contact: Judith Cooper

## **Mercantile Eastern Shore Bank**

P.O. Box 220  
Denton, MD 21629  
410-479-2601  
Contact: Rick Harris

## **Mercantile Potomac Bank**

702 Russell Avenue  
Gaithersburg, MD 20877  
301-963-7627

## **Mercantile Southern Maryland Bank**

P.O. Box 655  
Leonardtown, MD 20650  
301-475-8809  
www.mercantilesouthernmary-  
landbank.com  
Contact: Dan Kubican

## **MidAtlantic Farm Credit**

P.O. Box 190  
Denton, MD 21629-0190  
410-479-2323 or  
800-573-3028  
Contact: Kenny Bounds

## **Peoples Bank of Kent County**

P.O. Box 210  
Chestertown, MD 21620  
410-778-3500  
www.pbkc.com  
Contact: Tom Tucker